

Committee of the Whole

Meeting Date: November 26, 2019

Submitted by: Cindy Howard, General Manager Finance and Community

Services

SUBJECT: HOMELESS PREVENTION AND HOUSING PLAN MIDDLESEX

COUNTY 2019 - 2024

BACKGROUND:

The City of London, as the Service Manager for housing, is currently undertaking a fiveyear update of the 'Homeless Prevention and Housing Plan' as required under the Housing Services Act. The City of London asked the County to prepare a 'Middlesex County Homeless Prevention and Housing Plan' to identify strategies and actions specific to Middlesex County related to housing issues so that it could be incorporated into the overall 'Homeless Prevention and Housing Plan' being prepared by the City.

This is the first time that the County has prepared a Homeless Prevention and Housing Plan. Historically, the County's Housing Plan was prepared by the City of London as the Service Manager and the County has only prepared a Homeless Prevention Plan as the responsibilities related to homelessness are delivered in the County through contracted service agreements with Middlesex.

This report provides background on the issue of Homeless Prevention and Housing Planning and a copy of the proposed 'Middlesex County Homeless Prevention and Housing Plan' is attached. A subsequent report will be brought before Council at the December 17, 2019 meeting asking that Council approve the 'Middlesex County Homeless Prevention and Housing Plan'.

ANALYSIS:

The following background information is from the Review of Housing and Homelessness, A Guide for Ontario Service Manager, Ministry of Housing, April 2018.

The Ministry of Housing's Long-Term Affordable Housing Strategy was released in November 2010 and helped to clarify the roles and responsibilities of the province and Service Managers with regards to the housing and homelessness system in Ontario and provincial interest that must be reflected in local Housing and Homelessness Plans. The Housing Services Act, 2011 (HSA) came into effect in January 2012. The HSA requires Service Managers to develop and approve plans, provide a list of provincial interests to be addressed in local plans and authorize policy statements issued under the HSA to provide further direction to Service Managers plans.

Local plans were initially developed by Service Managers in consultation with local community members, service providers and other stakeholders, and came into effect on January 1, 2014. The HSA stipulates that, at least once every five years, Service Managers must review their plans and make amendments as necessary or advisable. As initial plans were required to be approved on or before January 1, 2014, Service Managers must initiate the five-year review of their plans by January 1, 2019. Service Managers are asked to complete and submit their review report and revised plans to the Ministry by June 30, 2019 or to advise the Ministry of the alternate date for submission.

In 2016, the MHO released the Policy Statement: Service Manager Housing and Homelessness Plans to update the 2011 Ontario Housing Policy Statement. The revised policy statement aligns provincial priorities with the 2016 update to the Long-Term Affordable Housing Strategy. Service Managers must ensure their plan is consistent with the revised policy statement.

The City of London's Homeless Prevention and Housing Plan 2010 – 2024, completed in accordance with the Ontario Housing Services Act was approved November 18, 2013. London is the Service Manager for both the City of London and County of Middlesex. Responsibility for social housing access, eligibility, and waitlist management, the administration of social housing mortgage subsidies, supplements, and program compliance, and the administration of new affordable housing program responsibilities resides with the City. The public housing stock within the City and County is owned and delivered by the City of London.

The responsibilities related to homelessness service management, historically addressed through social service legislation and funding arrangements with the Province (e.g., emergency shelters, domiciliary hostels, Consolidated Homelessness Prevention, etc.) are delivered in the County through contracted service agreements with Middlesex (along with other such social services such as Ontario Works).

Previously, County representation on committees, housing boards, and within service management activities such as requests for proposals for new affordable housing initiatives, ensured County service needs were understood and addressed within this approach.

The purpose of the current homeless prevention and housing planning process is to create a Plan that will strategically inform the work of homeless prevention and housing over the next five years. The Plan will be outcome focused, measurable, and help advance towards the ultimate goal of housing stability. The Plan will also assist with incorporating the Government of Canada's National Housing Strategy and Ontario's Long-Term Affordable Housing Strategy.

The creation of the Homeless Prevention and Housing Plan provides an opportunity to identify local community needs to be addressed through homeless prevention and housing services.

A five-phase approach was used to prepare this Plan, including:

- 1. Research (January March 2019): A review of evidence-based practices was conducted to explore options, opportunities, and solutions to address homelessness and housing in communities of a similar size to Middlesex.
- Consultation (April May 2019): Community members and stakeholders were invited to share their ideas and insights through an online survey. A total of 236 individuals responded.
- Consultation was held with local municipalities (May 2019) and the City of London.
- 4. Strategy Development (June October 2019): Strategies and actions were developed using the results of the research and community consultation. The strategies and actions will guide our work over the next five years.
- 5. Plan Review and Approval (November December 2019): The Plan was reviewed and submitted for consideration by County Council.

The strength of this Plan is that it is built from the experiences, insights, and ideas of our community stakeholders – individuals and families with lived experience, service providers, funders, advocates, residents, experts, lower tier municipalities and policymakers. This Plan also builds on the foundational work our community has been doing in Middlesex County to meet the needs of individuals and families.

This Plan provides strategies and actions that are tailored to Middlesex County but must be read in conjunction with the 'Housing Stability For All – The Housing Stability Plan for the City of London 2019-2024'.

The City of London is presenting the 'Housing Stability For All – The Housing Stability Plan for the City of London 2019-2024' to Council in December 2019. Actions related to Middlesex County, as they relate to the Service Manager responsibilities, can be found throughout the City of London's Housing Stability Plan. The Middlesex County 'Homeless Prevention and Housing Plan – Change Begins with Choice' would be included in the Plan.

The 'Middlesex County Homeless Prevention and Housing Plan' relates to functions and roles related to housing stability that reside within the County of Middlesex and local municipalities, such as planning, land management, and community engagement that support and inform related services and programs. This Plan addresses the growing challenges of housing affordability and stability that present across the County in different ways.

At the December 17, 2019 meeting, County Council will be asked to approve the Middlesex County Homeless Prevention and Housing Plan.

Attachments

Homeless Prevention and Housing Plan: 2019 - 2024

Middlesex County



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Acknowledgements

We would like to thank all the stakeholders, community members, community partners, and local municipalities for their valuable input into the plan.

SECTION 1.0

INTRODUCTION

1.1 ABOUT THE HOMELESS PREVENTION AND HOUSING PLAN

Homelessness and housing are issues that affect everyone living in Middlesex County. The Middlesex County Homeless Prevention and Housing Plan (Plan) commits to addressing housing and homelessness in Middlesex County.

This Plan incorporates the strategies and actions that will guide our work over the next five years. Housing and homelessness are community issues. This Plan calls on all sectors to work together to build solutions and move them to action.

The strength of this Plan is built from the experiences, insights, and ideas of our community stakeholders – individuals and families with lived experience, service providers, funders, advocates, residents, experts, and policymakers. This Plan also builds on the foundational work communities have been doing in Middlesex County to meet the needs of individuals and families.

The cost of implementing the plan will require the County to work with the City of London as the Service Manager and to pursue external funding sources and partnership opportunities where available.

This plan reflects that Change Begins with Choice.

1.2 THE PLANNING APPROACH

A five-phase approach was used to prepare this Plan, including:

- 1. Research (January March 2019): A review of evidence-based practices was conducted to explore options, opportunities, and solutions to address homelessness and housing in communities of a similar size to Middlesex.
- 2. Consultation (April May 2019): Community members and stakeholders were invited to share their ideas and insights through an online survey. A total of 236 individuals responded.
- 3. Consultation with local municipalities and planners (May 2019)
- 4. Strategy Development (June October 2019): Strategies and actions were developed using the results of the research and community consultation. The strategies and actions will guide our work over the next five years.
- 5. Plan Review and Approval (November December 2019): The Plan was reviewed and approved by County Council.

1.3 CONNECTION WITH THE CITY OF LONDON

The City of London is the provincially designated Service Manager as it relates to housing for the City of London and Middlesex County. The Service Manager is responsible for Homeless Prevention and Housing for London and Middlesex. Responsibilities for the housing Service Manager are laid out in the Housing Services Act, 2011, as well as in the associated agreement between the City of London and the Province of Ontario.

The responsibilities related to homelessness are delivered in the County through contracted service agreements with Middlesex County. Actions related to Middlesex County, as they relate to the Service Manager responsibilities, can be found throughout the City of London's Housing Stability Plan.

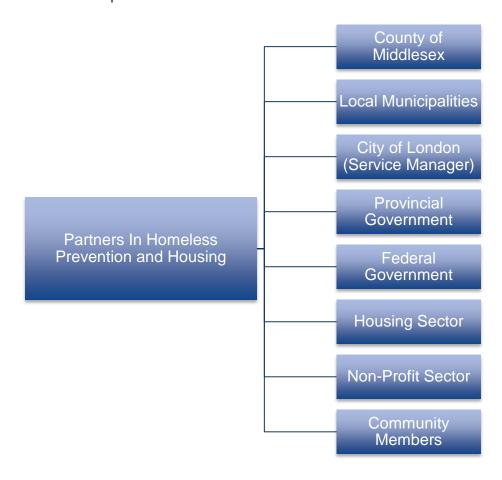
At the same time, there are also many functions and roles related to housing stability that reside within the County of Middlesex and local municipalities, such as planning, land management, and community engagement that support and inform related services and programs. This Plan addresses the growing challenges of housing affordability and stability that present across the County in different ways.

This Plan provides strategies and actions that are tailored to Middlesex County but must be read in conjunction with the 'Housing Stability For All – The Housing Stability Plan for the City of London 2019-2024'.

The 'Housing Stability For All – The Housing Stability Plan for the City of London 2019-2024' has been prepared to meet updated Provincial requirements for housing and homelessness plans established by the Policy Statement: Service Manager Housing and Homelessness Plans and the Housing Services Act, 2011 (HSA). The updated Plan will also ensure that the communities (City of London and County of Middlesex) are able to respond to the opportunities identified in the National Housing Strategy, Ontario's Community Housing Renewal Strategy, and any other future Provincial and Federal housing and homelessness initiatives.

1.4 A COLLABORATIVE APPROACH

Housing and homelessness are complex issues. A collaborative approach, with all sectors and stakeholders working together, will be required to successfully implement the work outlined in this Plan. Our partners in this Plan include:



SECTION 2.0

WHAT'S HAPPENING IN MIDDLESEX COUNTY

Middlesex County residents are experiencing homelessness.

- In total, 1,648 individuals and families experiencing or at-risk of experiencing homelessness were provided with services and supports between 2018 and 2019.
- Other than a Domestic Violence Against Woman (DVAW) emergency shelter, there are no emergency shelters in Middlesex and limited temporary/transitional housing solutions for vulnerable individuals (youth & male).
- The County of Middlesex receives funding through the Provincial Community
 Homelessness Prevention Initiative (CHPI). For the 2019-2020 Provincial funding
 allocation the County received \$113,000 to address key concerns for our most vulnerable
 population.
- The County of Middlesex does not receive any funding from the Government of Canada Homeless Partnering Strategy (HPS).

The population is growing, resulting in increasing demand for housing.

 Between 2011 and 2016, the population of Middlesex County grew from 70,903 to 78,558. The population is expected to increase 13.6% by 2026.¹ With an increasing population comes an increase in demand for housing.

Many households in Middlesex County are spending too much on housing.

 In total, 45% of renters in Middlesex County area spending more than 30% of their income on housing costs.²

Some households in Middlesex County are not able to cover basic costs such as rent and food.

 Approximately 10% of Middlesex residents live in low-income households and struggle to pay bills and put food on the table.³

Finding affordable housing in Middlesex County is difficult.

• The current vacancy rate 1.5%. 4 This equates to no available housing.

¹ https://www.investinmiddlesex.ca/data-centre/population-projections-and-age

² http://unitedwayem.ca/wp-content/uploads/2019/01/FactsSheet-Middlesex-FINAL.pdf

³ http://unitedwayem.ca/wp-content/uploads/2019/01/FactsSheet-Middlesex-FINAL.pdf

⁴ https://www03.cmhc-schl.gc.ca/hmip-pimh/en#Profile/095011/5/Remainder%20of%20CMA

The average rent is not affordable to many residents.

• The average cost of rent for a two-bedroom apartment is \$901 per month. 5 For an individual who earns minimum wage working in retail or the service industry, "affordable" is \$765 per month.

Home ownership is not affordable to many residents.

• The average sale price of a home in Middlesex County is \$482,569.6 A household would need a minimum of \$100,000 a year to secure mortgage. In comparison, the median household income in Middlesex County is \$86,870.7

⁵ https://www03.cmhc-schl.gc.ca/hmip-pimh/en#Profile/095011/5/Remainder%20of%20CMA

⁶ https://www.lstar.ca/sites/default/files/statistics/2019-October-LSTAR-Residential-Market-Activity.pdf

⁷ https://www.investinmiddlesex.ca/why-middlesex/quick-facts

SECTION 3.0

WHAT WE HEARD FROM THE COMMUNITY

To ensure the Homeless Prevention and Housing Plan reflects the needs of Middlesex County, community members were invited to participate in a survey. Below is a snapshot of what we heard:

Top 5 Most Pressing Housing Issues In Middlesex County

1.	Lack of affordable housing	86%
2.	Lack of rental housing	50%
3.	Long wait lists for mental health and/or addiction support services	38%
4.	Lack of emergency housing	30%
5.	Lack of income	25%

Top 10 Things Needed To Help People Find and Maintain Safe, Adequate, Affordable Housing

1.	More affordable housing	86%
2.	More rent subsidies	53%
3.	Increase in rental housing supply	49%
4.	Emergency shelter and transitional housing	43%
5.	More housing supports to maintain housing	41%
6.	Coordinated access to services	36%
7.	More education and awareness of current programs and supports	32%
8.	Support services	29%
9.	More housing linked to support services	28%
10	. Greater system integration and collaboration	20%

Respondents said they expect the following housing challenges in the next five years:

Shortages Of Affordable Housing

- "Not enough affordable housing"
- "Affordable housing is a significant concern."
- "Severe shortage of affordable options."

Increased Poverty and Homelessness

- "More people experiencing homelessness."
- "More people will not be able to afford housing."
- "More homelessness if no strategies in place."

Substance Use and Mental Health

- "Chronic substance use and mental health."
- "Increased level of mental health needs."
- "The need for mental health and substance use services is on the rise."

When asked to identify the <u>one</u> priority action for the Plan, **60%** of respondents chose 'Expand Affordable Housing'.

Strategies respondents recommended were:

- Increase the supply of affordable housing
- **2.** Provide immediate solutions to address homelessness
- **3.** Offer emergency financial supports
- Provide education and awareness about housing and homelessness
- Implement coordination and collaboration across the service system

SECTION 4.0

THE PLAN

4.1 HOUSING

Vision

Every Middlesex County resident has opportunity to access the type of housing they need in their community.

Strategic Priorities

The vision will be achieved by focusing on four strategic priorities in the area of housing. These are:

- 1. Affordability
- 2. Range of Housing Options
- 3. Housing Supports
- 4. Service Coordination

The actions to be taken in each of these strategic priorities are noted below, along with timelines for implementation.

Strategic Priority 1: Affordability

Goal: Increase in affordable, quality, and mixed housing options.

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Explore use of publicly	# of publicly owned lands					
owned, available lands for	considered for use related to					
additional affordable	affordable housing					
housing units.						
Promote opportunities	# of events or engagements					
for redevelopment.	to promote opportunities for					
	redevelopment					
	# of redevelopment projects					
	approved					
	# of redevelopment projects					
	advanced					
Highlight the	# of events, engagements, or					
opportunities that exist in	activities to highlight					
the County to fast track	opportunities that exist to					
development approvals.	fast track development					
	approvals					

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Make stakeholders aware	# of funding sources					
of external funding	promoted or shared					
opportunities (i.e.	# of stakeholders informed of					
Federal, Provincial).	funding opportunities					
	# of stakeholders who access					
	funding opportunities					
Encourage local	# of events, engagements, or					
municipalities to promote	meetings with local					
affordable housing.	municipalities to encourage					
	promotion of affordable					
	housing					
Identify and share best	# of best practices identified					
practices in affordability.	# of best practices shared					
	with partners					

Strategic Priority 2: Range of Housing Options

Goal: Increase in range of housing options available.

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Review inventory of	100% completion of the					
housing stock (inventory)	housing stock (inventory)					
in Middlesex County.	review					
Encourage local	# of events, engagements, or					
municipalities to promote	activities to encourage local					
a range of housing	municipalities to promote a					
options.	range of housing options					
Provide local	# of educational resources					
municipalities with	prepared					
educational material	# of educational resources					
about housing options	distributed					
and affordability.						

Strategic Priority 3: Housing Supports

Goal: Increase in supportive and specialized housing available.

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Explore supportive and	# of strategic partnerships					
specialized housing	established related to					
opportunities.	supportive and specialized					
	housing opportunities					
	# of projects advanced					
	# of new specialized units					
	created					
Leverage current units as	# of current units designated					
transitional housing units,	as transitional housing units					
i.e. YOU, LMCH.						
Advocate for additional	# of advocacy activities					
support services across	# of additional support					
the County.	services secured					
Explore the use of	# of programs implemented					
innovative programs to						
encourage inclusive						
access to housing i.e. Rent						
Smart.						

Strategic Priority 4: Service Coordination

Goal: Increase in service coordination and collaboration across the system.

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Schedule presentations to	# of program updates and					
County Council from	presentations arranged					
London Middlesex						
Community Housing and						
City Housing Department.						
Coordinate activities	# of activities coordinated					
between stakeholders.						

4.2 HOMELESS PREVENTION

Vision

Every Middlesex County resident has opportunity to access the type of housing they need in their community.

Strategic Priorities

The vision will be achieved by focusing on four strategic priorities in the area of homelessness. These are:

- 1. Temporary Housing Options
- 2. Housing Retention
- 3. Supports
- 4. Service Coordination

The actions to be taken in each of these strategic priorities are noted below, along with timelines for implementation.

Strategic Priority 1: Temporary Housing Options

Goal: Decrease in the number of individuals experiencing homelessness.

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Work with community	# of temporary housing					
partners to identify,	options explored and/or					
explore and develop	implemented					
innovative ideas.	# of individuals at-risk of					
	homelessness or					
	experiencing homelessness					
	housed					
Identify and share best	# of best practices identified					
practices in temporary	# of best practices					
housing.	implemented					

Strategic Priority 2: Housing Retention

Goal: Increase in the number of individuals who secure and retain housing.

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Build a plan and strategy	100% completion of Housing					
around Housing First	First plan and strategy					
Model.						
Explore the use of	# of partnerships developed					
innovative programs to	with landlords					
encourage inclusive	# of programs implemented					
access to rental	# of individuals experiencing					
properties, i.e. Rent	homelessness who secure					
Smart.	housing					
	# of individuals at risk of					
	homelessness who remain					
	housed					
Work with community	# of innovative initiatives					
partners to identify and	implemented					
explore innovative ideas,	# of individuals experiencing					
i.e. Housing Access	homelessness who are					
Centre, London Middlesex	rapidly rehoused					
Community Housing, City	# of individuals at risk of					
of London.	homelessness who remain					
	housed					

Strategic Priority 3: Supports

Goal: Increase in the availability access to services and supports for individuals at-risk of or experiencing homelessness.

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Create an inventory of	100% completion of an					
services to share with the	inventory of services					
community for better	# of community partners					
system navigation.	represented in the inventory					
	of services					
	# of individuals who access					
	the service inventory					
Advocate for additional	# of advocacy activities					
support services across	# of additional support					
the County.	services secured					

Strategic Priority 4: Service Coordination

Goal: Increase in the availability access to services and supports for individuals at-risk of or experiencing homelessness.

Strategic Initiatives	Key Measures	Year 1	Year 2	Year 3	Year 4	Year 5
Continue to allocate CHPI	# of individuals experiencing					
funding to meet	homelessness who obtain					
identified community	and retain housing (CHPI					
need.	Outcome)					
	# of individuals at risk of					
	experiencing homelessness					
	who remain housed (CHPI					
	Outcome)					
Conduct a homeless	# of enumeration events					
prevention enumeration	implemented					
event every two years.	# of individuals surveyed					
	through the event					
	# of community partners that					
	participate					
Create an awareness	# of individuals reached					
campaign about	through the campaign					
homelessness.						
Look for funding	# of funding opportunities					
opportunities that	identified and secured					
support community need.	\$ in new funding secured					
Continue to support and	# of community tables					
be involved with	supported/involved with					
community tables.	# of hours contributed to					
	community tables					
Ensure that the diverse	# of events, forums, or					
needs in our communities	opportunities for community					
are being considered.	members to identify needs					
	# of programs or projects					
	implemented to address the					
	needs of the community					
	# of individuals served					
	through the programs					
Identify and leverage	# of partnerships or					
opportunities to work	collaborations established					
with community partners.	# of partners engaged					



Housing Development Corporation, London

"Your trusted partner in developing sustainable affordable housing."

Middlesex County Council Overview



April 10, 2018

Stephen Giustizia CEO, HDC



- **Presentation Context and Background**
 - Update on Projects in London/Middlesex
 - What's Next
 - The Municipal Toolbox and the County

AGENDA...

For Discussion/

Consideration - Considerations and Ideas Across the County?





Sustainable Housing Vision

"ALL members of the community have access to housing that is safe, secure, and suitable to their needs and ability to pay." *







Affordable Housing

Capital support to market housing to reduce costs in exchange for lower rents.

Housing Affordability

Safe, secure and suitable housing that meets individuals needs and ability to pay.

Core Housing Need

Unsuitable or inadequate or unaffordable homes – cannot afford alternative suitable and adequate housing in their community or where household is spending more than 30% of gross income on shelter.





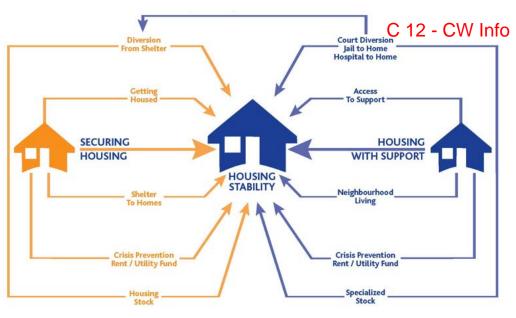
What is HDC:

- A "special purpose" Ontario Business Corporation owned by the City of London
- Incorporated late 2015 Started 2016
- Delegated Provincial Service Manager and City Assigned Lead for "New Rental" affordable housing development
- Managed through Council's appointment of a Board of Directors and Shareholder Declaration

HDC FOCUS

New Affordable Rental Stock
Supporting Regeneration of Existing Social Housing
Mixed developments
New tools and approaches
Working with Partners and Developers
Helping to define local plans







HOUSING STABILITY

HDC FOCUS

Housing Stock/ Market

Support Systems



Related Sector Services

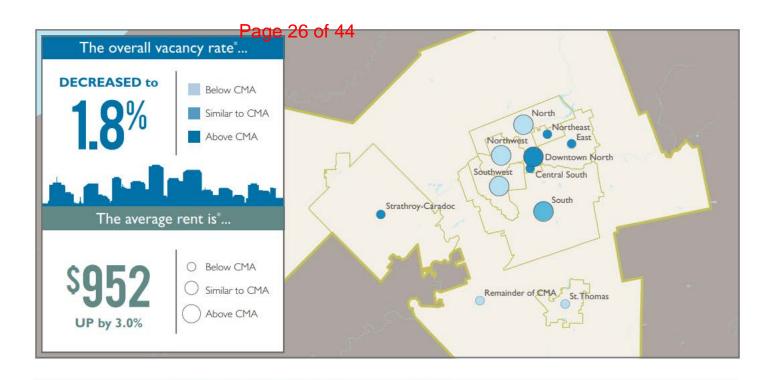
Context and Background



Complex Needs...

London CMA Area

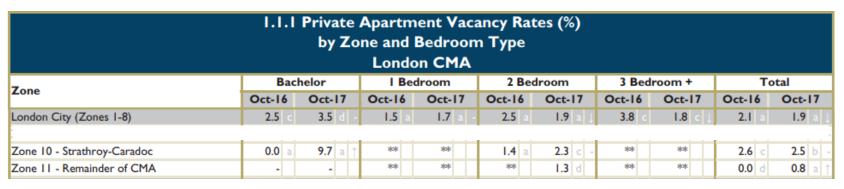








Complex Needs...



I.I.3 Number of Private Apartment Units in the Universe by Zone and Bedroom Type London CMA										
Zone	Bachelor		l Bedroom		2 Bedroom		3 Bedroom +		Total	
Zone	Oct-16	Oct-17	Oct-16	Oct-17	Oct-16	Oct-17	Oct-16	Oct-17	Oct-16	Oct-17
London City (Zones 1-8)	1,083	1,115	16,219	16,430	21,720	22,084	1,564	1,582	40,586	41,211
Zone 10 - Strathroy-Caradoc	10	10	182	207	342	353	7	7	541	577
Zone II - Remainder of CMA	0	0	35	51	82	87	- 1	- 1	118	139

I.I.2 Private Apartment Average Rents (\$) by Zone and Bedroom Type London CMA										
Zone	Bachelor		I Bedroom		2 Bedroom		3 Bedroom +		Total	
Zone	Oct-16	Oct-17	Oct-16	Oct-17	Oct-16	Oct-17	Oct-16	Oct-17	Oct-16	Oct-17
London City (Zones 1-8)	633 a	667 a	807 a	848 a	1,014 a	1,057 a	1,171 Ь	1,203 b	925 a	963 a
Zone 9 - St. Thomas	469 b	484 a	680 a	687 a	871 b	855 a	skok	skok	810 b	794 a
Zone 10 - Strathroy-Caradoc	550 a	579 a	738 a	755	939 b	982 a	ж	894 d	870 a	896 a
Zone II - Remainder of CMA	-	-	**	**	894 a	885 a	**	жж	905 a	861 a



Context and Background

Complex Needs...



70% of population of Thames Centre (13,191) resides in Dorchester

Dorchester centre (map above) is reflecting small families (single and couples)

Geography	Percentage change (%) 2011 to 2016
Thames Centre (Municipality)	1.5
London (CMA)	4.1
Middlesex (County)	3.7
Ontario	4.6
Canada	5.0



As new census data emerges, it requires local Interpretation and context.



Increasing average rental rates - based on newer above market units & demand

No new units developed below AMR

Affordable Rental Housing Drivers

- Vacancy rates very low (~1% in London)
- Differing affordable housing challenges in specific areas (eg. rural) with specific populations
- Increasing demands from a growing populations in need
- Existing market units leaving affordable stock through renovations
- Infrastructure investment opportunity for all orders of government



Context and Background

A Housing Crisis...

- Local average market rental (AMR) rates are increasing quickly
- No new units developed below AMR
- Vacancy rates very low (~1% for 1 bedroom units)
- Increasing demand from a growing population
- Affordable market units are leaving stock



...With Opportunity in the Solution

\$1 invested in affordable housing development attracts \$1 of non-government equity (investment or mortgage)



er 26, 2019





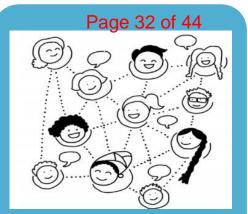
HDC Priorities

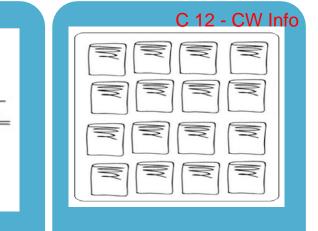
- Maximize value on all funding allocations (greatest number of high quality units across London and Middlesex County for longest duration)
- Establish new financial and business tools for affordable development
- Work with the City on Municipal (planning, development, finance, land) tools to support affordable development
- Work in partnership with LMHC, the City and other social housing providers on activities that retain and regenerate housing stock.











Partnership Approach: HDC as a Facilitator

Research and Planning



Engagement



Business
Tools and
Agreements



Development







DEVELOPMENTS UNDER CONSTRUCTION **2017 Starts**

356 Dundas St., London 69 Units

516 Albert St., Strathroy 31 units

27 Centre St. Strathroy 61 units

> TOTAL: 161 new rental units

> > 2018 Starts

25 Centre Street 82 Units

770 Whetter Avenue 54 units

> TOTAL: 136 new rental units



Update on Projects in London/Middlesex



516 Albert Street, Strathroy



NO. OF UNITS

- 27 affordable units
- 4 market units

PARTNERSHIP

 Community Living Middlesex

KEY FEATURES

- Granite countertops
- Outdoor garage space available for rent





Affordable Housing - Completed in 2017



193 Clarke Rd., London: 14 Units

380 Princess Ave., London: 33 Units

534 Albert St., Strathroy: 31 Units

TOTAL: 78 new rental units

added to stock in 2017



In Progress: 226-230 Dundas St. London

33 Units under construction



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Recent County Developments









- 1. Station Manor, Craig St., Ailsa Craig
- 2. & 3. Main St. Glencoe (Ph 1 and 2)
- 4. 602 Albert St. Strathroy
- 5. & 6. 516 Albert St. and 534 Albert St.







Development Considerations:

- Unit sizes
- Energy and efficiency considerations
- Universal design and accessibility
- Property standards
- Official plan requirements for affordable housing
- Proximity to services and community amenities
- Excellence in design





Update on Projects in London/Middlesex



What's on the Horizon...

2018 and Beyond

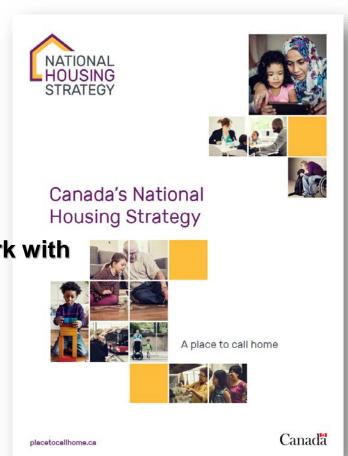
- HDC Direct Development Projects
- Integrating with Municipal development tools and plans
- Supporting Regeneration Plans
- Design Standards
- Exploring New Funding Models
- Developing New Local Programs and Strategies

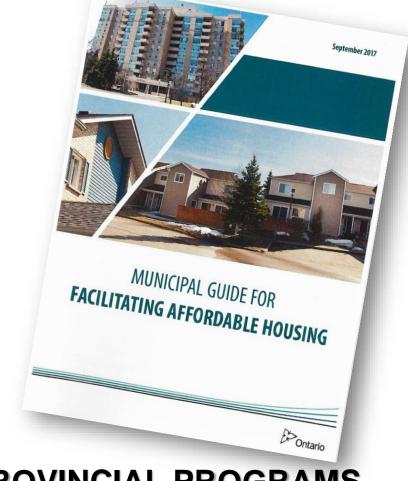




READYING FOR NEW NATIONAL HOUSING STRATEGY

Co-investment Fund designed to work with Local level initiatives





PROVINCIAL PROGRAMS

Long Term Affordable Housing Strategy Fair Housing Strategy

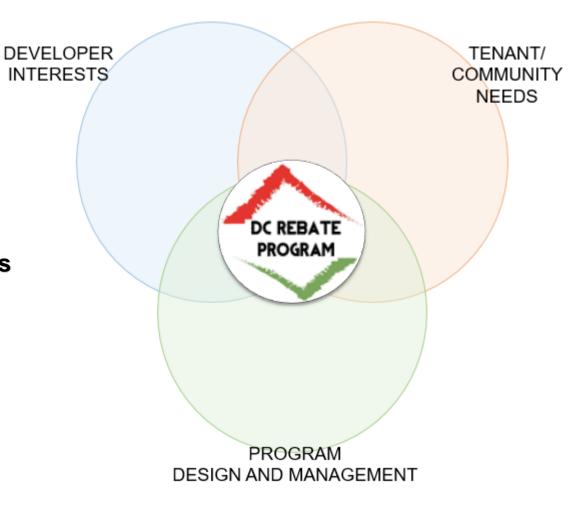




NEW PROGRAMS

DC REBATE PROGRAM: STRATHROY-CARADOC

- Promoting affordable within otherwise market units
- Awaiting details from Province
- Spring 2018







COMMON VALUE PROPOSITION

- Building new infrastructure
- Local skilled labour
- Materials
- Leveraging F/P funds
- Patient Capital Appreciation
- Infill and Regeneration
- Addressing social needs
- Prevention of social challenges
- Community integration and improvement







Local Government Toolbox Supporting Affordable Housing

Municipal Fees: Reducing/mitigating up-front fees E.g. Permits, DCs

Application Fees, etc.

Supplements: Direct supports to individuals to remain housed

Special targeted local funds

Stacking with new developments (affordable and market)

Land Use: Surplus lands, mixed municipal developments

Planning Tools: Inclusionary Zoning

Height and Density Bonusing

Zoning considerations

Community Improvement Plans





FOR CONSIDERATION AND DISCUSSION 12-CW |

- Leveraging of NEW F/P funding
- Faster more flexible advancement of construction financing
- New financial tools for funding options
- Targeted developments (high need communities)
- Use of Surplus Lands
- Stacking capacity with other projects
- New programs to link with new strategic developments
- Faster processing/advancing of affordable housing projects
- Tax relief
- Offsetting of DCs
- Access to other stackable programs (CIPs, Brownfields, etc.)
- Additional programs
- Section 37 Provisions
- Inclusionary Zoning
- Secondary Dwellings





Housing Development Corporation, London

"Your trusted partner in developing sustainable affordable housing."

THANK YOU.

Questions?



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